

## A. Preproposal Conference Questions and Answers:

1. Question: Section L.4.3 Distribution of the solicitation states that the “Offeror shall submit an original hard copy in a three-ring binder. Four (4) additional copies shall be submitted on CD ROM disks.” Does this mean one binder for all four volumes and each volume is then submitted on one CD ROM?

Answer: Submit one hardcopy which consists of four separate three-ring binders; one containing the Technical submittal, one containing the Price submittal, one containing the Past Performance submittal, and one containing the Socioeconomic submittal. Submit four CD ROMs... each CD ROM should contain all four submittals; Technical, Price, Past Performance, and Socioeconomic.

2. Question: Is an Offeror allowed to submit an alternate proposal?

Answer: Yes. Section B.6 Alternate Price Proposal explains the process for alternate proposals.

3. Question: In the DESC Preproposal Conference Briefing, it was stated that a common proposal shortfall on the Schedule B-2 was “Not realizing the Net Present Value of the Recovery of the Purchase Price exceeds the Net Present Value of the Purchase Price itself. (Although there is nothing in Section I of the RFP that prohibits this, it will cause your proposal to be less cost effective.)” Can you please further explain what this common proposal shortfall means.

Answer: Section B.5.1 of the RFP shows a blank Schedule B-2. Note “C” below the blank Schedule B-2 states “The recoverable portion of the purchase price cannot exceed the purchase price.” Since offerors sometimes recommend different monthly payments and different durations of monthly payments for the purchase price and recovery of the purchase price, care needs to be taken to make sure the net present value of the recovery of the purchase price does not exceed the net present value of the purchase price itself.

4. Question: How can an Offeror propose the Recoverable Portion of the Purchase Price – amortized or lump sum?

Answer: It is up to the Offeror to propose the schedule of payments for the Recoverable Portion of the Purchase price whether it be lump sum or amortized.

5. Question: Will an escort be required on base after contract award for the contractor?

Answer: If this solicitation does result in a contract award, an escort will be required for both bases (ARS and ANGB). However, the base does not see more than a 5- to 10-minute delay in getting on base. The process will improve as base personnel become more familiar of the contractor's employees. To assist in the process, an extended list of employees will be required to be given to the base, whereby a six-month pass will be given to the employee upon entering the base the first time.

6. Question: Will an Offeror be able to get a printed copy of any of the items in the technical library?

Answer: All items in the technical library are available on a CD ROM disk. If you do not have the capabilities to view all the items on the CD ROM, Voloview is a packaged software that can be purchased from any computer store by an Offeror to view certain maps. If an Offeror wants a printed copy, the Offeror will be responsible for obtaining and purchasing a printed copy themselves. Coordinate with the Civil Base Engineer, Dave Swanburg, if a printed copy is required.

7. Question: Are the generators part of the inventory to be purchased with the electric distribution system?

Answer: No, the generators are not part of the inventory to be purchased with the electric distribution system.

8. Question: Where do the generators connect on the two bases (ARS and ANGB), where does the power feed in, and what is their primary purpose? Does the technical library show these connections?

Answer: The ARS (Area N) uses the generators for back-up in case of an emergency for specific facilities or at peak demand times. The only generator that is connected to the loop is the 1MW located in building 853. The other emergency generators are connected to the building services only.

The ANGB (Area D) connects portable generators into facilities via transfer switches located on the buildings. Some of the facilities do not have this capability. Area D generator connection is shown on the CD ROM. Area D also plans to put in a new generator next calendar year that

will not be included in privatization. This generator will be connected into the primary system loop immediately after the base service entrance switch and metering gear.

9. Question: Are the transformers on the electric distribution system the same for Areas D and N?

Answer: There is a mixture of YY and Delta Y. The technical library as well as the site visit will ensure the Offeror on where these types of transformers are situated.

10. Question: Regarding the underground conductor in Area D, is that a neutral conductor or concentric neutral?

Answer: Table 1A of Section J has been amended in B above. There are three buried conductors with concentric neutral that are direct buried cable mostly with ductbank that are encased in concrete.

11. Question: Are there four (4) conductors on Area N?

Answer: Yes. Four (4) conductors with different size neutrals. Section J.1 explains the conductors.

12. Question: Were the electric distribution systems built at the same time? If so, why are they not built of the same material?

Answer: Area N was built in 1988 with Area B built around 1990. They are built of different material as two different organizations built the systems.

13. Question: Do the bases foresee any newly constructed buildings in the future?

Answer: No major growth is expected in Area D or N. Some existing buildings may be torn down and reconstructed, but no new buildings are foreseen to be built in the future at this time.

14.Question: Is Area D and N together in the Request for Proposals (RFP) or can they be separated into two different proposals?

Answer: Area D and Area N are one whole package. The Areas cannot be separated into two different proposals. They should be included in one proposal